





START YOUR OWN PRESCHOOL, build a timeless legacy









**Business Proposal** 



Mr. Ajay Gupta (Founder & CEO)



**Founded in 2004 by Mr. Ajay Gupta**, Bachpan Play School carries a legacy of over 20 years in the education sector and is dedicated to fostering the holistic growth of new-gen learners. Start your own preschool today and make a significant impact on the lives of countless children, with end-to-end support by a brand that is trusted nationwide.

https://www.youtube.com/watch?v=krkG0fb4iuo

## **MEET OUR CORE TEAM**

Introducing the core team at Bachpan, the driving force behind our exceptional franchise support! Each member brings deep expertise and commitment to ensure that you receive top-notch support, from setup and recruitment to marketing and daily operations. With their guidance, you'll have the tools, insights, and backing needed to establish a thriving successful preschool.



MR. S.K. GUPTA (Chairman)



MR. TIJAY GUPTA (Co-Founder)



MS. DEEPSHIKHA (Co-Founder)



MR. N.K. JAIN (CFO)



MR. KRISHAN SHARMA (V.P.—Marketing & Support)



MS. ANAMIKA CHADHA (National Head—Support)



MR. DEEPAK DEOPA (Chief Technical Officer)



MS. ROSY AHUJA (V.P.—Academics & R&D)



MS. UMA DEVI SUBRAVETI (V.P.—R&D)



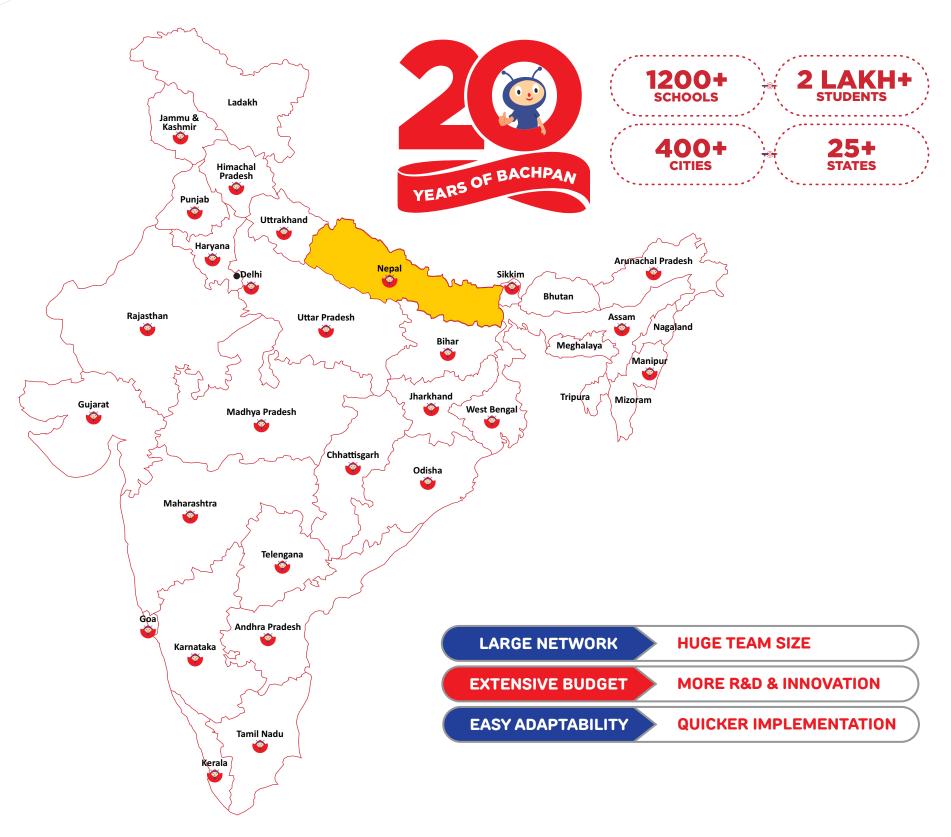
MR. GIRISH MAKWANA (Country Head)



**DR. AAKANKSHA GUPTA** (V.P.—Media & Communications)



ADV. AAKASH GUPTA (General Counsel)



Visionary Management • Global Approach • Rich-Infrastructure • Customized Support

http://www.youtube.com/watch?v=yFueOEC7ZWI

# **OUR VENTURES**



2004



2009



2015

**Bachpan** 

1200+ Schools



120+ Schools

rishihood university



2016



2018

prismart

**Smart Classes** 

HUM HONGE KAMYAB let's make INDIA BETTER

**Social Initiative** 

#### **GROWTH JOURNEY** 2020 2004 2010 2025 Co-Founded Mission: The Birth Ranked Among 1500+ Schools Rishihood the Country's of Bachpan 2008 2015 2023 Top 3 Preschools University Nationwide First to "Official School Launched Introduce Preschool Speak-O-Kit Education Partner" Uniforms (Books With Pen of SRH (IPL Team) That Speak) 2019 2009 Started K-12 First to Introduce Onboarded Robotics for School Chain: Saina Nehwal and 2007 2013 Academic Heights Preschoolers Launched the Public School SPROUT Curriculum 100+ Schools in e-Learning Expansion in Solutions, Powered Record Time Nepal by Prismart

https://www.youtube.com/watch?v=yFueOEC7ZWI

# AWARDS AND ACCOLADES





#### IDA EDUCATION AWARDS 2024 (Enabling Experiential Learning)



#### EMINENT RESEARCH AWARDS 2024

(Preschool Franchisor of the year)



# TIMES EDUCATION EXCELLENCE AWARDS 2024

(Franchise Model Preschool & Parental Involvement)



#### **IKA AWARDS**

(Excellence in Activity-Based Learning Programs)



#### INDIAN EDUCATION EXCELLENCE AWARDS (Best Play School Chain)



#### **GLOBAL CHOICE AWARDS**

(India's Topmost Education Brand)



# EDTECH REVIEW AWARDS

(Best Play School of the Year)



# WORLDWIDE IMPACT AWARDS

(Best School for Value-Based Education)



# BW TOP EDUCATION AWARDS

(Preschool Franchisor of the Year)

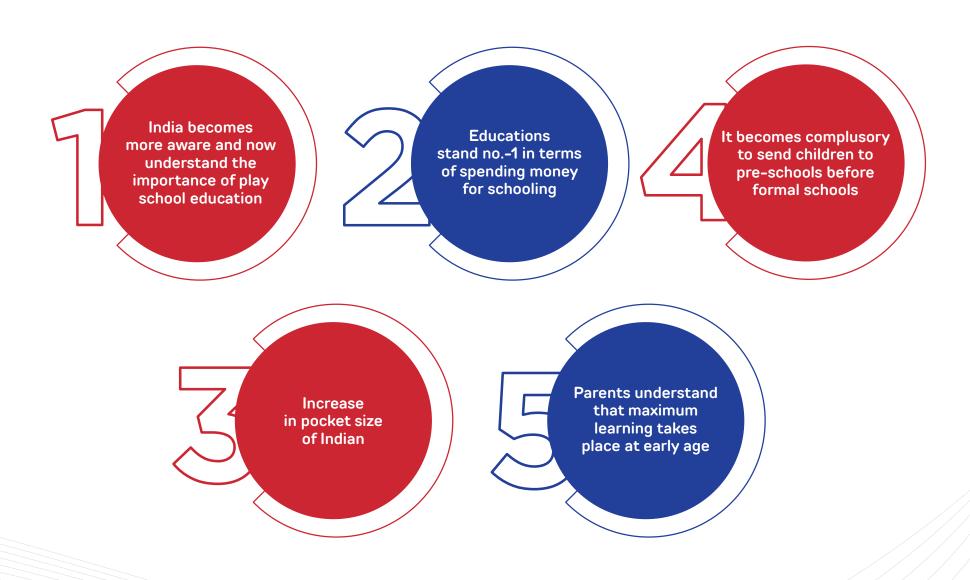








# STRONG REASONS IN DEMAND OF BRANDED PRE-SCHOOLS



# WHY INVEST IN EARLY CHILDHOOD EDUCATION





#### **GROWING DEMAND**

The preschool market is expected to grow at a stunning CAGR of 11.8% between 2022 and 2030.



# INCREASED PARENTAL INVESTMENT

Preschool education is now a top priority for parents to ensure their child's future academic success.



#### **LOW OVERHEADS**

Minimal staff requirements and low inventory costs allow preschool franchisees to secure profitability.



#### **EXCELLENT ROI**

Investing in a preschool franchise is financially rewarding, as it has a high return on investment (ROI).



#### **FLEXIBLE HOURS**

Streamlined processes enable preschool franchise owners to balance their personal and professional lives.



#### **SOCIAL IMPACT**

By fostering the holistic development of the next generation, quality preschools make a direct impact.

# **WHAT ALL YOU NEED**

At Bachpan, we believe in making your franchise journey as seamless and hassle-free as possible. With clear steps, unwavering support, and a proven business model, we ensure that you're set up for sweet success and profits.



#### A MODEST INVESTMENT

A modest investment of ₹ 12-15 lakhs opens the door to this exciting business opportunity.

#### **A SMALL AREA**

A space of **2000+ sq. ft.** is typically required, perfect for creating a vibrant learning environment.

#### **LOADS OF PASSION**

Bring your passion for education and young minds, which is key to making this venture successful.

# OUR MULTI-LAYER SUPPORT SYSTEM FOR OUR PARTNERS



SETUP SUPPORT



TECHNICAL TRAINING



ADVERTISEMENT & MARKETING



**EVENT** SUPPORT



CONTINOUS R&D



DIGITAL MARKETING



MATERIAL & MANUALS



DAY-TO-DAY OPERATIONS



RECRUITMENT & LAUNCH



## **SETUP SUPPORT**

When you join Bachpan Play School, you're not just opening a franchise—you're unlocking a pathway to success powered by unmatched support. From the perfect setup and expert recruitment to nationwide marketing strength and seamless tech solutions, we're with you on every step. With Bachpan's dedicated team, you have everything you need to build an inspiring, successful legacy.

To begin with, we offer end-to-end setup assistance to save you time and hassle. Our support covers every aspect of the setup, from location selection to the final touches.

#### **LOCATION & SITE SELECTION**

Support in site selection, design & business assessment



#### INTERIORS AND EXTERIORS

Designing fun, functional, and safe interiors, with an inviting, brand-reflective exterior

#### **COUNSELLOR'S ROOM**

Setting up the Counsellor's Room with essential furniture and storage to attract parents



#### **CLASSROOMS**

Structuring classrooms to maximise space and student interaction for effective learning

#### **MODULAR FURNITURE**

Offering stylish, space-saving modular furniture that's durable and perfect for every need



#### **CONCEPT ROOMS**

 Setting up engaging Concept Rooms like the Doll Room and the AV Room for dynamic learning



Our Interior Manual offers clear instructions on layout, colours, materials, and the selection of a skilled team to ensure a high-quality setup for your Bachpan Play School. Rest assured, the Corporate Office is always available to assist you at every stage.

# TRANSFORM YOUR SCHOOL WITH OUR MODULAR FURNITURE

Take a glimpse at our exclusive range of modular furniture, designed to be colourful, safe, durable, and cost-effective. Tailored to meet preschool needs, this furniture transforms your space into a vibrant and functional environment.



http://www.youtube.com/watch?v=VdTBWlcTyTE

# **TECHNICAL & TRAINING SUPPORT**



- CURRICULUM/TRAINING MANUALS RECRUITMENT AND INTERVIEW SUPPORT
- TRAINING TO ALL STAFF MEMBERS AT YOUR SCHOOL REGULAR GROOMING AT SCHOOL AND CORPORATE LEVELS
   DAY-TO-DAY ASSISTANCE



### **RECRUITMENT & TRAINING**

We go beyond just helping you recruit the best talent. We provide full-cycle support, from conducting expert interviews to ensuring you hire top-notch candidates and offering continuous training that empowers your team. With our recruitment and training resources, you'll be equipped to build a high-performing staff.



### **DAY-TO-DAY OPERATIONS**

Our day-to-day operational support ensures seamless school management, empowering you to focus on growth. From administrative assistance to staff coordination, we provide you with the tools, resources, and guidance needed for smooth daily operations. Whether it's handling enquiries, managing timetables, overseeing classroom activities, or planning school events, we're always here to help streamline your processes.

#### **SCHOOL INAUGURATION**

We ensure that your Bachpan Play School's launch is nothing short of spectacular! From vibrant e-invite designs to event materials, we provide everything you need to create an unforgettable opening. Our dedicated team is always ready to help with event planning, ensuring every detail is perfectly executed. For a comprehensive guide, refer to our **Inauguration Booklet**, packed with tips on branding, event layouts, and promotional materials.



# Counsellor Reward Program

A NATIONAL LEVEL PLATFORM TO APPRECIATE PERFORMANCE OF COUNSELLORS

Quarterly year-on-year Regular Reward Program

Certification bring Fame & Fortune

Rewarded with Silver Coin & Goodies Bag

We know what Counsellors Deserve

## **RESEARCH & DEVELOPMENT**

At Bachpan, we provide unparalleled R&D support to ensure that your school thrives with the latest educational tools and resources. Our robust R&D support mainly includes the following:

#### **SPROUT CURRICULUM**

Well-researched books aligned with NEP 2020 to foster creativity in young learners

#### **HELP MANUALS**

For teachers, administrators, and staff, providing clear guidelines for every role and event to ensure smooth operations

#### **ONGOING UPDATES**

To the curriculum and resources, keeping your school in line with the latest educational trends and best practices

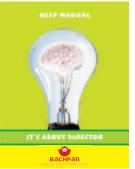
#### **OUR HELP MANUALS**



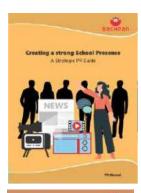
















We have designed an exclusive range of Help Manuals for schools and staff members to enhance their awareness on subjects like Child Psychology, PR Activities, PTM, Syllabus and Activities for all levels.

# MARKETING & ADVERTISING SUPPORT

We provide you with high-quality creatives for newspaper inserts, professionally crafted write-ups, eye-catching Admission Open and Opening Shortly banners, hoardings, and signboards, detailed promotional materials (including the Brand Dharma, SPROUT Curriculum Brochure, QR Booklet, Binocular Brochure, and the Bang-Bang Brochure), engaging TV commercials and celebrity endorsements, a wide range of promotional items, Baby Show guidelines and designs, Health Checkup Camp guidelines, Summer Activity kits and designs, and much more to save you time and enhance your promotional efforts through both print and electronic media.

Our Social Media Toolkit contains pre-designed templates and guidelines to enhance your Social Media marketing efforts on platforms like **Facebook**, **Instagram**, **LinkedIn**, **Twitter**, **YouTube**, **and WhatsApp**.

The Corporate Office also assists you in the layout, planning, and conceptualisation of effective local advertisements tailored to your community across different media (print, electronic, and digital).



#### **BRAND DHARMA**

Our Brand Dharma manual helps you promote your school in a distinctive manner while aligning with our brand identity. The manual provides comprehensive guidelines and designs for the following and more: inauguration materials, Admission Open banners, event banners and posters, newspaper inserts, and advertisements.

# **ADVERTISEMENT & MARKETING**

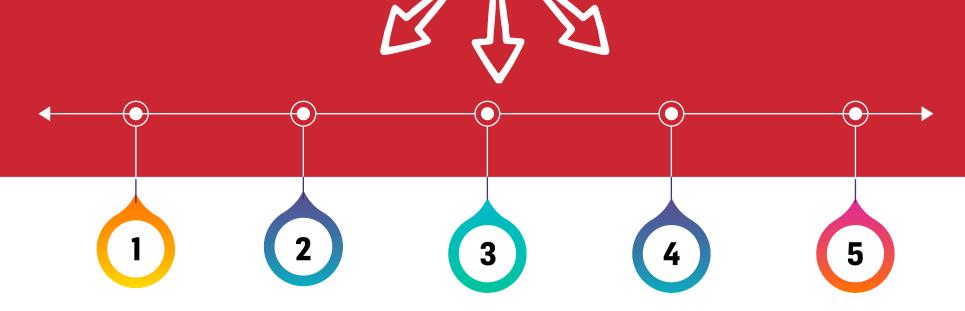












BANNER & HOARDING

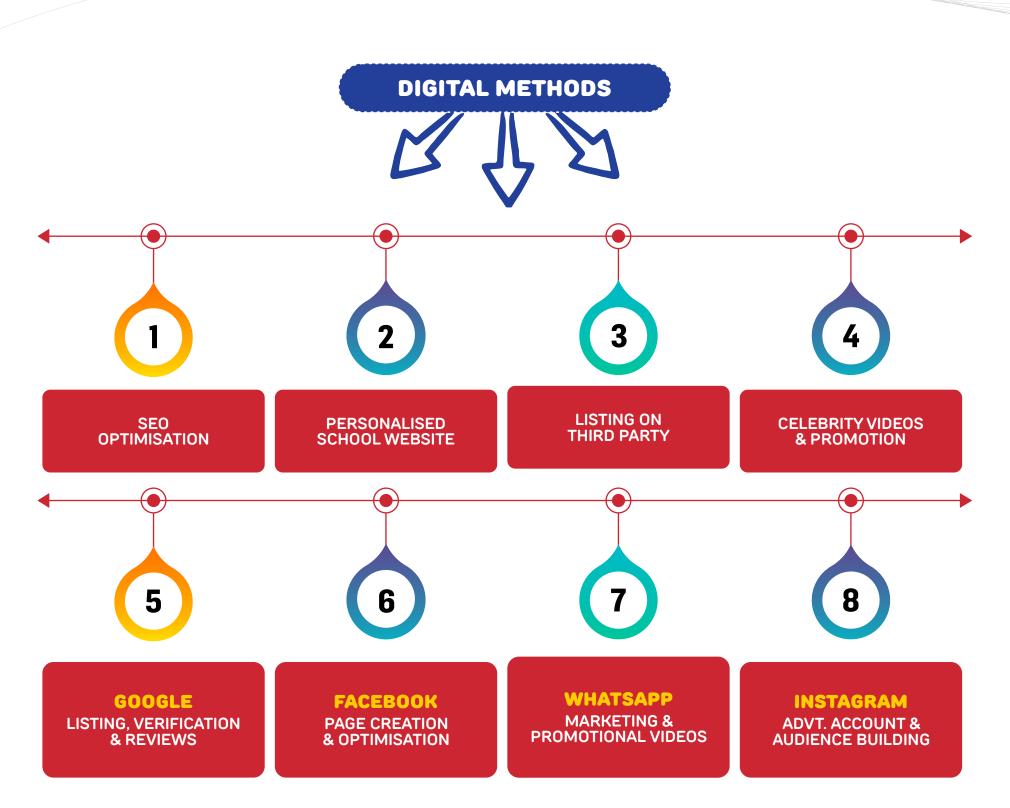
PAPER INSERT & NEWSPAPER ADVT.

EVENTS & PROMOTIONS

TVC FOR CABLE & THEATRE

ROADSHOW & WORKSHOP

# **ADVERTISMENT & MARKETING**



https://chhattarpur.bachpanglobal.in/

## **TV COMMERCIAL**



https://youtu.be/CaunYbnxYN4



https://www.youtube.com/watch?v=qneX72g-CBM



https://www.youtube.com/watch?v=z0OsdNwgQy4



https://www.youtube.com/watch?v=NWqYD6rshzM



https://www.youtube.com/watch?v=y92OlkxTXZs



www.youtube.com/watch?v=wNG5k1rpCKA

# **EVENTS & PROGRAMS SUPPORT**













Annual Day, Baby Show, Sports Day, Health Check-up Camp, Christmas Carnival, Mothers' Day, Fathers' Day, Grand Parents' Day, Competitions, On Ground Events & Many More...

(Complete Stationery, Flow Chart & implementation Guidance)

www.youtube.com/watch?v=1uPfyLNrhwU&feature=youtu.b

## **MATERIALS & RESOURCES**

Receive durable and unisex school uniforms, report cards, diaries, registers, school bags, and more Order essential materials like appreciation cards and customised resources directly from the Corporate Office Leverage bulk orders to take advantage of economies of scale and cost-efficiency

SUMMER UNIFORM

SPORTS UNIFORM

SCHOOL SHOES

SHOES

#### **EXTRA SUPPORT FOR LASTING SUCCESS**



You can leverage our comprehensive **Day Care Program** to enhance your service offerings for additional revenue.



You can capitalise on our **Activity Junction** during summer vacations to offer a skill-enhancing experience for kids.



You can tap into our **Saturday Program** to engage children in co-curricular activities while generating more revenue.

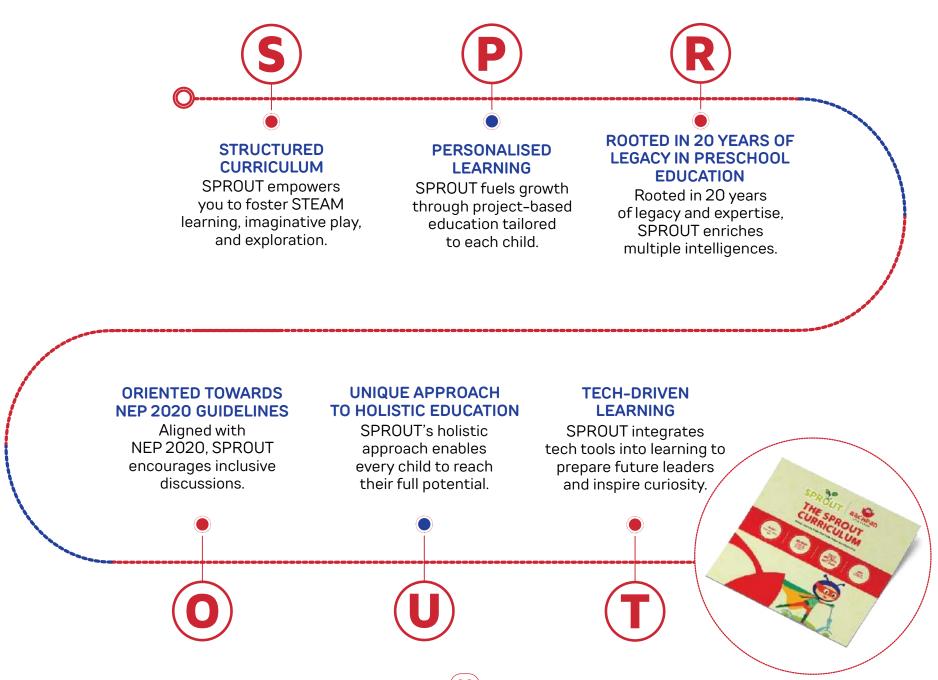
# **PROMOTIONAL ITEMS ARE HERE TO STAY**



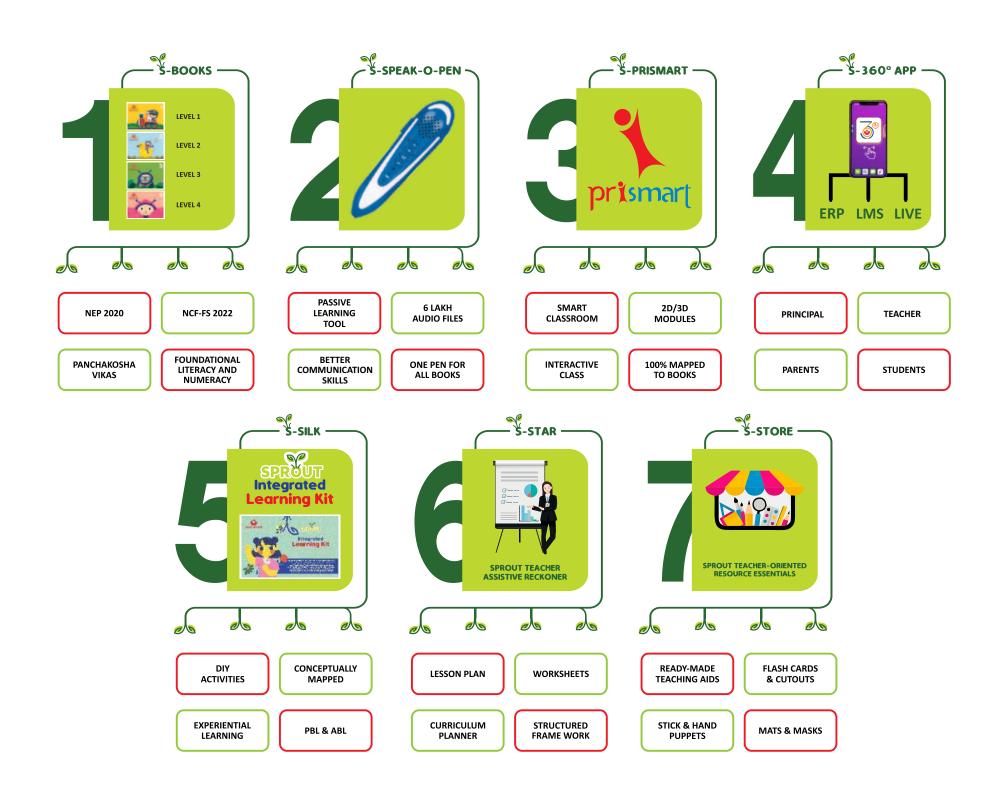
# SPRÖUTCURRICULUM

Just as a sprout grows into a thriving plant with the right care, the Bachpan SPROUT Curriculum nurtures students into well-rounded individuals prepared for the future. Aligned with NEP 2020 and NCF-FS 2022, and backed by 35,000+ hours of dedicated research and development, SPROUT empowers you to offer a powerful foundation for students.

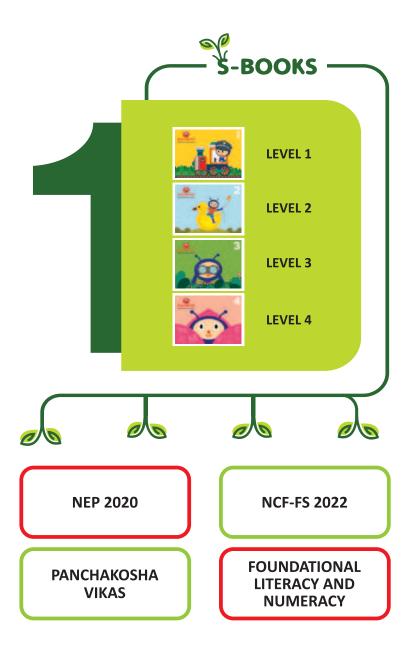
By implementing SPROUT, you'll provide an educational experience that sets your preschool apart and helps young minds flourish.



# SPROUT'S 7-LAYER SUPPORT SYSTEM





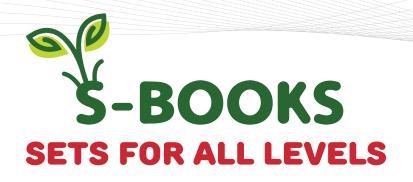


#### **KEY HIGHLIGHTS OF OUR BOOKS**

Our nanotechnology-based Speak-O-Books blend traditional reading with technology, offering an interactive educational experience to children.

- FOR ALL 4 LEVELS: PLAYGROUP (L1), NURSERY (L2), LKG (L3), UKG (L4)
- BASED ON NEP 2020, PARAKH SYSTEM, AND LEARNING OUTCOME-DRIVEN APPROACH
- FOCUS ON FIVE-FOLD DEVELOPMENT, 21ST-CENTURY SKILLS, AND CHILD- CENTRED LEARNING
- INCLUDES LEARNING PROGRESS REPORTS FOR CONTINUOUS ASSESSMENT
- POWERED BY NANOTECHNOLOGY WITH 6 LAKH+ NEW AUDIO FILES

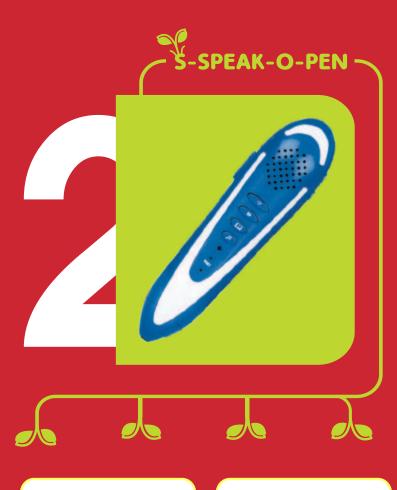
https://www.youtube.com/shorts/WSNo00gP9vI





Designed by experienced educationists and experts, our books integrate advanced technology and pedagogical principles to foster holistic development, 21st-century skills, and personalised learning in young children.





PASSIVE LEARNING TOOL

6 LAKH AUDIO FILES

BETTER COMMUNICATION SKILLS

ONE PEN FOR ALL BOOKS

#### **KEY HIGHLIGHTS OF OUR SPEAK-O-PEN**

Our Speak-O-Pen is a digital pen equipped with advanced audio technology that brings stories and educational content to life with music, modulation, and rhythm.

- 6 LAKH AUDIO FILES
- 2 NEUTRAL ACCENT
- **3** IMPROVES PRONUNCIATION

4 100% MAPPED TO ALL BOOKS

https://www.youtube.com/shorts/VXUw83z73DE





**KEY HIGHLIGHTS OF PRISMART LEARNING** 

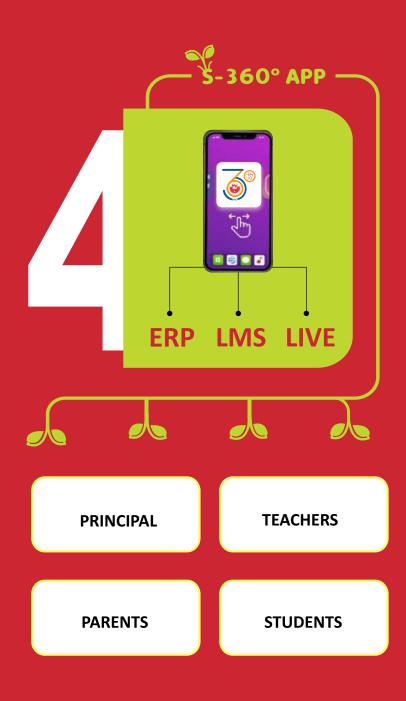
Our Prismart Smart Classes are advanced educational environments which use digital whiteboards, multimedia tools, and engaging curriculum-mapped content for interactive learning.

- **CREATES A DYNAMIC LEARNING ENVIRONMENT**
- SIMPLIFIES COMPLEX CONCEPTS WITH **3D/HD SIMULATIONS**
- FOSTERS HIGH LEVELS OF AUDIO-VISUAL STIMULI

**TO BOOKS** 

https://youtube.com/shorts/2fDOdZtXi8o?feature=share





#### **KEY HIGHLIGHTS OF OUR 360°APP**

The Bachpan 360° Support App is an advanced educational platform designed for students, parents, and teachers, offering a comprehensive range of features that enhance the learning experience.

- 1 ADMISSION ENQUIRY MANAGEMENT
- WORKSHEET & RESOURCE MATERIAL
- 3 TRAINING VIDEOS
- 4 VIRTUAL ONLINE CLASSROOM
- 5 PAYROLL & FEE MANAGEMENT

https://www.youtube.com/shorts/c7QOjPHiL7g





DIY ACTIVITIES CONCEPTUALLY MAPPED

EXPERIENTIAL LEARNING

**PBL & ABL** 

#### **KEY HIGHLIGHTS OF OUR SILK KIT**

SILK (SPROUT Integrated Learning Kit) provides a comprehensive suite of resources designed to benefit teachers, parents, and students, enhancing learning outcomes in both home and classroom environments. The kit supports active, hands-on learning, caters to various developmental stages, and includes practical guides for parents. It also equips teachers with versatile tools to enrich classroom instruction, bridging the gap between home and school learning and fostering a cohesive educational experience.

- 1 HANDS-ON LEARNING WITH 20+ DIY ACTIVITIES
- QUIDES PARENTS WITH CLEAR TIPS TO INTEGRATE ACTIVITIES INTO DAILY ROUTINES
- 3 CONNECTS HOME LEARNING WITH CLASS LEARNING
- 4 ACTIVE PARENTAL INVOLVEMENT IN CHILD'S EDUCATION

https://www.youtube.com/shorts/WLSU6FZrro0

# KEY BENEFITS OF S-SILK

Emphasises experiential learning, enhancing knowledge retention and practical application for better understanding

The activities are designed to challenge students' problem-solving abilities and encourage them to think creatively

Provides parents with clear instructions and tips for effectively using the kits, enhancing their involvement in the learning process

4

Strengthens the link between home and classroom, reinforcing concepts learned at school through engaging activities & tasks

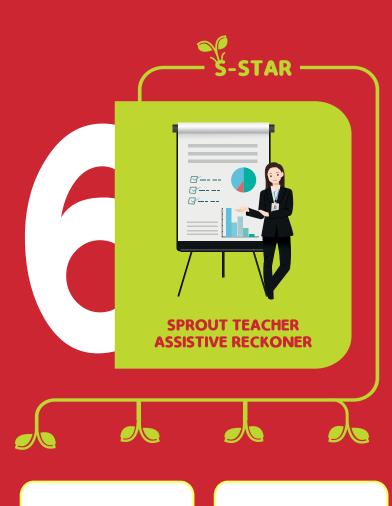












**LESSON PLANS** 

**WORKSHEETS** 

CURRICULUM PLANNER

STRUCTURED FRAMEWORK

#### **KEY HIGHLIGHTS OF STAR**

STAR is an all-in-one guide that supports structured teaching and planning. It includes Activity Calendar, Weekly and Monthly Planners, Lesson Plans, Teacher's Curriculum Manual, Report Card and Assessment Sheet, Timetable, and Worksheets.

- 1 WEEKLY PLANNER & ACTIVITY CALENDAR
- 2 TEACHER'S CURRICULUM MANUAL
- 3 HOLISTIC DEVELOPMENT CARDS
- 4 LESSON PLANS
- **5** WORKSHEETS & ASSESSMENT SHEETS
- 6 ACADEMIC PROGRESS CARD

# KEY BENEFITS OF S-STAR

Ensures organised lesson scheduling and a balanced curriculum flow for effective classroom management

Provides step-by-step direction on content and timing, keeping teachers aligned with the curriculum's goals

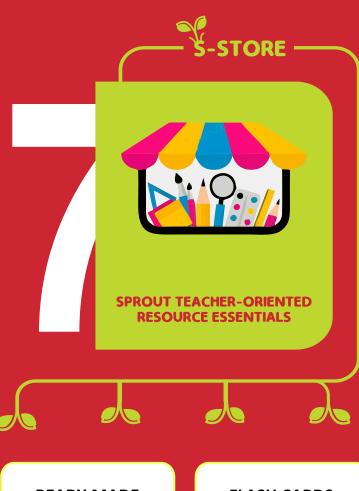
2

4

Offers in-depth insights, helping teachers deliver lessons that resonate with our education philosophy

Enables efficient tracking of student performance, allowing for timely feedback and individualised support





READY-MADE TEACHING AIDS

FLASH CARDS & CUTOUTS

STICK & HAND PUPPETS

MATS & MASKS

#### **KEY HIGHLIGHTS OF STORE**

STORE is an essential component of our SPROUT Curriculum, offering an extensive selection of educational tools like stick and hand puppets, flashcards, festival takeaways, story cards, cutouts, yoga mats, character masks, craft materials, dance cards, numeracy and literacy cards, and more.

- 1 STICK & HAND PUPPETS
- 2 FLASH CARDS & CUTOUTS
- 3 MONTESSORI TOOLS
- 4 YOGA MATS & DANCE CARDS
- 5 CHARACTER MASKS
- 6 NUMERACY CARDS & LITERACY CARDS

# KEY BENEFITS OF S-STORE

Captivates students' attention, making learning more enjoyable and interactive

Incorporates visual, auditory, and kinaesthetic elements to cater to various learning preferences

Includes resources for physical activities, contributing to overall student development

3

4

Encourages creativity with craft materials, dance cards, and interactive tools









## **PAPERLESSS**

PaperLesss is an interface between the Corporate Office and the franchise school. It helps in managing: in **ACCOUNT LEDGERS FEE RECEIPTS** TRAINING CALENDARS & MUCH MORE aper esss

Unique login details • Separate IDs for the Director and the Counsellor • Perform administrative functions with ease





#### **STARTER KIT**





#### **BEGINNER KIT**



Robotics is the future. Knowing and understanding robotics and the latest technology at an early stage of life will help children in their formal education as well as in their future careers. Therefore, for the first time in India, we are introducing a complete kit on Robotics for preschoolers, called ROBOTIME. Each kit comes with a complete set of Activities, Worksheets, Teacher's Manual, and Student's Material.

https://www.youtube.com/watch?v=WiakxY2JERU

## MEET OUR BRAND AMBASSADOR: OLYMPIC MEDALLIST

# SAINA NEHWAL

In April 2024, India's badminton legend Saina Nehwal became the Brand Ambassador for Bachpan, lending her iconic stature to our mission. Through our "I Am At School" campaign, led by Saina, we're reigniting the importance of foundational school education—a critical stage often overshadowed by university accolades.







# PROUD OFFICIAL SCHOOL EDUCATION PARTNER OF





In 2023, we launched an unprecedented marketing initiative in the preschool segment by partnering with IPL cricket team SunRisers Hyderabad (SRH) as their "Official School Education Partner". This collaboration brought preschool education into the national spotlight, giving our franchise partners a unique edge through association with a widely admired sports team.

# INSTANT RECOGNITION: PRAISE & SUCCESS

When you join Bachpan Play School, you're stepping into a legacy of trust and excellence recognised by our franchise partners, parents, and celebrities nationwide. Our powerful brand recognition support gives your school an instant boost, and our testimonials speakvolumes!











**SCAN NOW** 

## **PROUD MOMENTS WITH OUR FAMILY**

Here are the glimpses of some proud moments that bring our entire family together! "Familia" fosters collaboration, the "Maestro Awards" felicitates outstanding leaders, and "CRP" honours dedicated counsellors—Every such event strengthens our community, showcases excellence, and adds a touch of celebrity glamour.

































# ACADEMIC HEIGHTS PUBLIC SCHOOL (AHPS): INDIA'S TOP K-12 SCHOOL CHAIN

AHPS, as the formal school extension of Bachpan Play School, provides a smooth transition from preschool to K–12. With 120+ branches across India, AHPS is known for its innovative programs like **Decode Startups**, **AHPS Mega Competitions**, **and Olympiads**. The SPROUT Curriculum, focusing on holistic development, is also a key feature.

For Bachpan's franchise partners, partnering with AHPS offers an opportunity to expand into the K–12 sector, attracting families who are seeking a trusted, continuous educational journey. This alignment also creates a long-term growth potential.



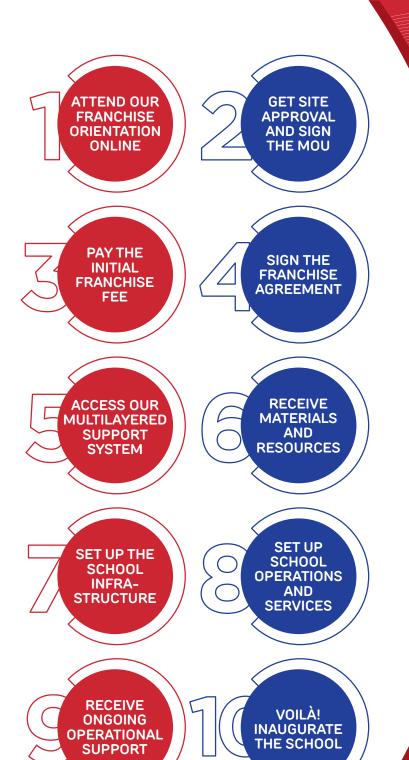




# RISHIHOOD: INDIA'S FIRST SOCIAL-IMPACT UNIVERSITY

Rishihood University, co-founded by our visionary founder Mr. Ajay Gupta, is India's first social-impact university, fully accessible to persons with and without disabilities. It fosters an inclusive society and excels across various domains, including Creativity, Psychology and Education, Entrepreneurship, Leadership, Healthcare, and Technology.

Mr. Ajay Gupta's involvement with Rishihood University strengthens the brand's commitment to holistic, long-term education, enhancing credibility and educational value across all stages of a child's development.



YOUR OWN
PRESCHOOL IS JUST
10 STEPS AWAY!



The franchise agreement is valid for **five years**, ensuring a long-term, mutually beneficial relationship

Since we are operating on a kit-based model, there will be **no royalty** on revenue collections No other Bachpan Play School will be established within 3 km, ensuring a well-defined territory



With 1200+ branches across India, Bachpan is our flagship brand that focuses on the holistic development of preschool-age children. We have the strongest curriculum in the market for students, backed by 35K+ hours of research and developed by top experts in education and child psychology.



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Contact Number: +91 9811437000

Email ID: franchise@bachpanglobal.com

www.bachpanglobal.com